



NEWSLETTER WINTER 2015

Welcome to the 2nd Edition

Time to catch up on the news, views and activities here at Mells. In this edition of our Newsletter we look at recent and some past projects. Also in this issue we have news, a who's who and updates on what is happening at Mells Roofing.

2015 has found the flat roofing industry and Mells Roofing moving forward on a number of fronts. New materials have come along with new ways of installing them. Great strides have taken place with liquid membranes, Single Ply and bituminous materials. Mells Roofing continues to embrace the best of these for the benefit of our customers.

Increased Confidence

Our customer base and mix of new build and renewals has expanded. Schools and colleges, commercial and public buildings and our always important, private sector, has brought growth and interest. Our guarantees and expertise, together with our commitment to training, continues to bring benefits. We have supported our trade association (NFRF) and as part of the Competent Roofer Scheme, we are able to self-certify works that require Building Regulations approval. Our workforce is directly employed and vetted under DBS (CRB); they are highly trained in their trade as well as Health & Safety and together with an increase of our Public Liability Insurance cover to £10 million, we strive to provide security and confidence for our customers.

Partnerships

Our core business laying bituminous membranes continues and expands. Bituminous membranes remain the biggest part of Mells Roofing and the flat roofing industry. New fire retardant materials and self-adhesive membranes are continuing to make big changes to our working practices. Our partnership with all the major suppliers enables us to offer the very best to our customers. Working closely with Icopal and Langley, we have laid thousands of square metres of roofs for schools, colleges, councils, nursing homes, commercial buildings and private customers. We have

formed a new partnership with Alumasc and are now able to offer their systems and their flagship product, Derbigum. Guarantees of 25 – 30 years are now possible with bituminous materials.

Delighted!

This year we have moved forward with the fast growing Liquid Membrane sector and have formed a new relationship with Britannia Paints as well as continuing to work with liquid systems offered by Kemper, Icopal and Sealoflex. We completed an important waterproofing contract for Southend Borough Council when we recovered around 2000 sq. m of roofing over their council offices. Working with Britannia, we proposed their Roofshield 20 liquid system in a colour especially made for the council. This colour closely matched the patina of the original copper faced membrane we were covering. The council were delighted with the result as well as the 20 year guarantee. Our interest in Liquids encouraged us to support a new apprenticeship programme for our employees. This successful programme goes hand in hand with our investment in training

Robust Roofing Methods

Our Single-Ply division has gone from strength to strength with three different systems to choose from. All our Single-Ply systems are laid using hot air welding and bonded in cold adhesive or mechanically fixed. All are supported by 20 year warranties.

Our PVC Single-Ply partnership with Soprema uses their Flagon membrane, a highly respected and quality product and a real winner.

EPDM Single Ply rubber is an important system for Mells as it is a robust alternative to PVC. Our partnership with Carlisle brings a major advantage to Single Ply as it is compatible with lead and bituminous systems and has a life expectancy of around 50 years.



POCB is another Single Ply membrane which is very tough and robust. This product is marketed by Icopal under the name 'Universal'. It is well liked by the



It's been just over two years now since Mells Roofing celebrated its 130 years in business and we are still focusing all our effort into developing and improving our specialist services in Flat Roofing. So many things have changed in all those years, check out a little of Mells history on our website at www.mellsroofing.co.uk/history



Ford Motor company where we have laid around 4000 sq. m this year.

All of our fixers are fully trained and two have completed their apprenticeship with Single Ply membranes.



The team at Mells Roofing have been working with the Growth Accelerator

Programme and our monthly meetings have encouraged us to adopt new methods and a fresh approach. We can now see the benefits coming through. The success of this programme has encouraged us to follow on with a Leadership and Management Programme which will take us through the whole of 2016 and involve all our employees.

2015 has indeed been a busy but fruitful year and we look forward to 2016 and to working towards the fulfilment of the vision for our company.



NEWSLETTER WINTER 2015

"Mells Roofing Ltd. have extensive experience of working with Commercial, Residential and Local Authority properties across Essex and East Anglia, providing new flat roofs and repairs."



Training at Mells Roofing



Developing the skills and knowledge of all our staff is a high priority here at Mells. Providing a top quality and professional service for our clients is our prime focus. Equally, ensuring that efficient and effective Health and Safety regulations are enforced, also ensures our working environments are as safe as possible for all involved.

Training is undertaken by our management team and our site operatives with additional specialist training relevant to their job role. All our on site team hold the industry standard

Construction Skills Certification Scheme. CSCS cards provide proof that individuals working on construction sites have the required training and qualifications for the type of work they carry out. The Scheme keeps a database of people working in construction who have achieved, or are committed to achieving a recognised construction related qualification.

Some of our other areas of training cover many subjects; Manual Handling, Asbestos awareness, Working at Height, Scaffold Inspection, Safety Harnesses, Forklift Training and Leadwork.



changing roofing market.

Peter Fitzgerald is our Managing Director and joined Mells in 1969. His technical knowledge is extensive and his interest in new materials and systems means that Mells Roofing is continually embracing the rapidly



for very many years to come.

Matthew Fitzgerald is our Contracts Director and is responsible for overseeing all aspects of our works on site. He now has a well trained young team around him and will be managing the company and taking it forward,



Our Admin Team...



Julie is our finance and office manager. looking after all aspects of the company finances as well as payroll, credit control She is often the first voice of Mells Roofing that our customers hear and her calmness and dedication is very much valued.



Beverley joined us in 2014 and brought with her a wealth of customer service and office admin and assists in opening up new areas of work and the development of new customers and ensures the smooth and efficient running of our busy office.



Allan joined us as Marketing Coordinator and is developing our website, designing and creating new marketing materials, and ensuring our Social Media activities effectively convey our corporate image and business aims.



provide you with a detailed and clear survey before passing on to our estimating department.

Russell is the company supervisor and joined Mells in 2001. Russell heads our Free Survey Service. His practical knowledge and training in Health and Safety, Risk Assessment and site supervision stand him in good stead to

*Contact us now for a
FREE SURVEY*

01245 262621

info@mellsroofing.co.uk